



SOUTHERN AFRICAN DEVELOPMENT COMMUNITY (SADC) SECRETARIAT

REQUEST FOR EXPRESSIONS OF INTEREST (REOI) (INDIVIDUAL CONSULTANCY)

NAME OF ASSIGNMENT: CONSULTANCY TO DESIGN A FINANCIAL MOBILISATION AND SUSTAINABILITY STRATEGY FOR THE COSSE INTERCONNECTIVITY PROJECT-SADC/3/5/4/445.

PROJECT NAME: MACROECONOMIC STABILITY AND FINANCIAL INTERGRATION PROJECT IN THE SADC REGION

FINANCING AGREEMENT REFERENCE: 2100155041084

PROJECT ID NO.: P-Z1-KF0-067

DATE: 24th MARCH 2026

1. The Southern African Development Community (SADC) Secretariat has received financing from the African Development Fund towards the cost of the MACROECONOMIC STABILITY AND FINANCIAL INTERGRATION PROJECT IN THE SADC REGION and intends to apply part of the agreed amount for this grant to payments under the contract for **CONSULTANCY TO DESIGN A FINANCIAL MOBILISATION AND SUSTAINABILITY STRATEGY FOR THE COSSE INTERCONNECTIVITY PROJECT.**
2. The objective of the Macroeconomic Stability and Financial Integration Project is to enhance macroeconomic stability and convergence in the SADC region and to support the development of integrated of financial markets in SADC, to facilitate the most efficient allocation of savings and investment.
3. The overall objective of this assignment is to develop a comprehensive business plan and sustainability strategy for the Southern African Development Community Interconnectivity Project. This will include an exit strategy beyond donor funding and a viability study to ensure the project's long-term success.
4. This assignment seeks to provide SADC with a comprehensive business plan and sustainability strategy for the Interconnectivity Project, ensuring financial viability, operational efficiency, and long-term sustainability beyond donor funding through innovative revenue mechanisms and strategic alignment with regional initiatives. The

detailed scope of work can be obtained in the terms of reference through this **LINK:** <https://collab.sadc.int/s/BYFJjsSj2bnzmW8>

5. The SADC Secretariat now invites eligible individual consultants to indicate their interest in providing these services. Interested individual consultants must provide information indicating that they are qualified to perform the services (i.e., description of similar assignments, experience in similar conditions and availability of appropriate skills and qualifications).
6. The individual consultant must have significant in-depth expertise and knowledge in implementing financial market interconnection initiatives, with particular emphasis on developing business processes and facilitating the coordination and integration of multiple exchanges.
7. Establishment of the short-list and the selection procedure shall be in accordance with the African Development Bank's *Procurement Policy for the Bank Group-funded Operations*, dated October 2015, which is available on the Bank's website at <http://www.afdb.org>
8. Expressions of interest will be evaluated based on the following criteria:

Evaluation Criteria	Points
Level of education in general	10
Educational level compared to the field of mission	30
Years of experience in general	20
Number of years of experience relevant to the mission	40
Total	100

9. Interested individual consultants may obtain further information at the address below during office hours 08h00hours to 16h30hours Botswana time.
 1. Expressions of interest must be submitted electronically in PDF format and dully signed via this **LINK:** <https://collab.sadc.int/s/tQp9JKKwcWMwKow> by midnight Botswana time on or before **21st April 2026** and should mention the name of the consultancy assignment. **Expressions of interest must be submitted as one PDF file or one zipped folder.**
 2. Below is the address for obtaining further information:

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