

Reference number: 83431246
Processing no.: 2017.2034.1-010
Project name: Support towards Industrialization and the Productive Sectors in the SADC region (SIPS)
Project title: Environmental Safeguards Capacity Building under SIPS Project
Country: Botswana

Your reference
Our reference

Date 10.02.2023

Dear Sir/Madam,

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH

The Southern African Development Community (SADC) Secretariat, the European Union (EU) and the German Federal Ministry for Economic Cooperation and Development (BMZ) are jointly supporting the “COVID-19-relevant Medical and Pharmaceutical Products” (CMPP), the Antiretroviral (ARV) and Leather regional value-chain (RVC) projects. These RVCs are part of the Joint Action “Support towards Industrialization and the Productive Sectors in the SADC region (SIPS) project.

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The Joint Action SIPS aims to enhance knowledge, systems and procedures in the management of businesses across the RVCs, particularly the enhancement of environmental sustainability and ensuring their production systems are environmentally sustainable as per international and national environmental standards between relevant companies in the region. An important focus of the action is to ensure that the companies interact responsibly with the environment to avoid depletion or degradation of the resources. The objective of this assignment is to:

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Registered at
Local court (Amtsgericht)
Bonn, Germany
Registration no. HRB 18384
Local court (Amtsgericht)
Frankfurt am Main, Germany
Registration no. HRB 12394

Chairperson of the Supervisory Board
Jochen Flasbarth, State Secretary

Management Board
Thorsten Schäfer-Gümbel (Chair)
Ingrid-Gabriela Hoven

1. Conduct an environmental awareness/sensitization workshop to enhance environmental management awareness among the representatives of the SIPS supported companies.
2. Describe the national environmental regulatory framework/standards regarding the ARV and CMPP manufacturing sectors in the member states where the selected companies are operating;
3. Conduct an on-site assessment of the environmental safeguards practices and identify compliance gaps with national environmental regulatory standards for each selected company;
4. Prepare an action plan to address the identified compliance gaps and to enhance the antiretroviral and CMPP production systems and processes for environmental sustainability;

5. Monitor the implementation of the action plan at a specified timepoint.

It is against this backdrop, that The Joint Action SIPS invites competent and qualified prospective service providers based in the SADC Region for the assignment (regional tender).

Submission deadline

Should you be interested in participating in this regional (SADC) tender and implementing the task, please refer to the attached Terms of Reference (Annex 1) for more detailed information. Submission of tender documents to BW_Quotation@giz.de no later than **15th March 2023, 17:00 hrs.** Please note that tender bids received after the stipulated time and date **will not** be accepted.

Technical offer (based on the criteria of the assessment grid (Annex 2))

The following items must be submitted with the technical proposal drawn up in English language:

- 1) Technical proposal stating why you consider your service suitable for the assignment and a brief methodology on the approach as well as a detailed work plan
- 2) CVs of proposed technical personnel proposed for this project highlighting qualifications and experiences
- 3) The technical offer should not exceed ten (10) pages, including interpretation of the assignment, work plan and proposed methodology/strategy.
- 4) The technical offer will be assessed based on the technical proposal and the provided company profile, examples of similar work undertaken previously and team

Price offer

The price offer must be submitted in accordance with the attached format for the price offer (Annex 3) and General Terms and Conditions of contract (Annex 4). Personnel costs should be shown per expert assigned for the measure. Travel costs and all other costs have to be shown separately. All communication related costs, stationery and printing costs for reports have to be included in the calculation. **Please submit your offer in EUR currency.** Upon contract drafting the offer will be converted to your local currency using the exchange rate of the day from the converter Infor Euro:

http://ec.europa.eu/budget/contracts_grants/info_contracts/inforeuro/inforeuro_en.cfm

The following items must be submitted with the **financial proposal**

- (a) The financial offer form (Annex 3) to be completed for the price offer
- (b) Company bank letter within 6 months
- (c) Company Tax clearance certificate (TCC) if applicable to your country
- (d) Company Certificate / Certificate of incorporation
- (e) If consortium all the relevant documents to be submitted

Alternative offers

No alternative offers are permitted.

Labelling of offer

Your bid, comprising the **technical offer** and the **price offer**, must be clearly marked as such with the contract number, tender name and submitted as separate attachments (combined technical and financial offers will be disqualified).

Price offer (labelled):

Environmental Safeguards Assessment

Reference number: 83431246

– to be opened by GIZ procurement unit only –

Technical offer (labelled):

Environmental Safeguards Assessment

Reference number: 83431246

– to be opened by GIZ evaluation team & Procurement Unit –

Procedural questions

Please address any commercial, technical and procedural questions at an early stage. Questions will be answered if they are received at the latest five working days before the closing of the tender. Questions must be raised in writing, by email to: **dimpho.keitseng@giz.de**:

Non-compliance may result in your bid not being considered.

Evaluation of Offer

After the final technical evaluation, technical offers scored 500 points and above only their financial bids will be opened and evaluated. Technical offers below 500 points will be considered as technically not

acceptable. The weightings are as below for Technical (T) and Financial (F);

T: 70%, F: 30%. The following formula will be used:

$$\frac{\text{technical evaluation of bid} \times 70}{\text{technical evaluation of best bid}} + \frac{\text{most economical bid} \times 30}{\text{price of bid}}$$

The contract will be awarded to the bidder with the highest score (Technical plus Financial weighing), and in case of achieving the same score, a priority is given to the bidder who submitted their bid earlier. Contractual negotiations are generally commenced with the bidder achieving the highest score. Should these negotiations not be successful, the second highest scorer on the list shall be invited to commence negotiations.

Date of decision to award contract

For procedural reasons, no information on the status of the evaluation will be given pending the decision on contract award. We would therefore ask you to refrain from making enquiries about this. Only the winning bidder will be informed.

Acceptance period and Commencement of work

Please note that you are bound by your bid for 90 days.

GIZ reserves the right to accept, reject and/or cancel any or part of the bid.

GIZ also reserves the right to cancel the bid entirely.

Yours truly,

Annexes

1. Terms of Reference
2. Technical Assessment Grid
3. Budget allocation form (for financial proposal)
4. GIZ General Terms and Conditions of contract