

## SIPS Component 2 – Log frame (83417533) (ANNEX 6)

Impact Level			
Level	Description	Indicators	
Impact	To contribute to the Southern African Development Community (SADC) industrialisation and regional integration agenda.	Share of manufacturing sector (% of GDP) in the SADC region[1]	Tbd
		Manufacturing Value Added (MVA) (% of GDP)	Tbd
		Regional Productive Integration Index (regional value chains)	Tbd
		Regional Trade Integration Index (regional value chains)	Tbd

As per Contribution Agreement, reporting to indicators on the impact level will not be part of the responsibility of GIZ, though it is assumed that this action contributes to achieving those indicators.

Outcome Level			
Level	Description	Indicators	
Outcome	To improve the performance and growth of selected regional value chains and related services within the agro-processing, pharmaceutical and medical sectors	Number of persons (self) employed in <b>cooperating/ beneficiary companies</b> of all three value chains (disaggregated by sex)	150
		Number of net new cross-border intra-regional business relationships made during the implementation period by cooperating/beneficiary companies and organisations	30
Output Level			
Level	Description	Indicators	Target
Output 3: Private sector participation in Regional <b>Leather</b> and associated value chains enhanced 3.1 Enhanced business, entrepreneurial and subject matter knowledge skills.	3.1 Enhanced business, entrepreneurial and subject matter knowledge skills.	Number of personnel from beneficiary companies/organizations from the leather value chain trained in technical and business management, procurement, production and marketing processes.	100
	3.2 Improved capacity for business operating systems and procedures	Number of personnel from beneficiary companies/organizations from the leather value chain trained on project management/operations efficiency (business, environmental management, production quality improvement, green technology, resource efficient production, products development and certification procedures and other related disciplines)	100

	3.3 Enhanced knowledge of technologically driven high quality, modern and environmentally sustainable leather production systems	Number of tanneries supported towards achieving international environmentally sustainable production system standards (ISO 9000 and Sustainable Leather Forum)	10
		Number of companies/organizations of the leather value chain trained on traceability systems	10
	3.4 Enhanced access to efficient input and output markets	Number of visits to (physical and virtual) networking meetings, workshops, trade fairs and B2B meetings of companies/organizations of the leather value chain	30
		Number of companies that have been provided with information regarding accessing new market or pooled procurement opportunities	30
	3.5 Facilitated access to affordable, flexible and innovative financing arrangements	Number of companies/organizations of the leather value chain that participated in workshops/events to inform about existing financing arrangements	50