

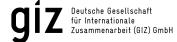
Org. unit	1300				Project titl	е				Date	10.08.202	2
Officer responsible for the commission	Ronny Bechmann				Support t	owards Indus	trialisatio	n and Produc	tive	PN	2017.2034.1-010 Contract no. 8341681	
Assessor	Dr Jan Peter Böttcher				•	SIPS) Program	nme in th	e SADC regio	n	Contract no.		
Version	Individual assessment				ANNEX 2							
	individual assessment								1		Bidder 1 to 5 of 5	
			Enter	r bidder 1	Enter	bidder 2	Enter	r bidder 3	Ente	r bidder 4	Enter	bidder 5
(1) Criterion		(2) Weighting	(3) Points	(4) Assessment	(3) Points	(4) Assessment	(3) Points	(4) Assessment	(3) Points	(4) Assessment	(3) Points	(4) Assessment
		in %	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)
1 Assessment of technical-	methodological design	1	1	1	1		1	1	1	r	l	
1.1 Strategy Interpretation of the objectives in the	a TaDa, aritical examination of											
1.1.1 tasks		15%		0.0		0.0		0.0		0.0		0.0
1.1.2 Description and justification of the the services put out to tender.	contractor's strategy for delivering	30%		0.0		0.0		0.0		0.0		0.0
Interim total 1.1		45%		0.0		0.0		0.0		0.0		0.0
1.2 Cooperation												
1.2.1 Presentation and interaction betwee contractor's area of responsibility	en the relevant actors in the	10%		0.0		0.0		0.0		0.0		0.0
1.2.2 Strategy for establishing cooperation relevant actors	on and then cooperating with the	20%		0.0		0.0		0.0		0.0		0.0
Interim total 1.2		30%		0.0		0.0		0.0		0.0		0.0
1.3 Steering structure												
1.3.1 Approach and procedure for steeri partners	ng the measures with the project	0%		0.0		0.0		0.0		0.0		0.0
1.3.2 Description of contractor's contribu associated challenges	tion to results monitoring and the	0%		0.0		0.0		0.0		0.0		0.0
Interim total 1.3		0%		0.0		0.0		0.0		0.0		0.0
1.4 Processes												
1.4.1 Presentation and explanation of th milestones, schedule		23%		0.0		0.0		0.0		0.0		0.0
1.4.2 septributions	e integration of the particle	0%		0.0		0.0		0.0		0.0		0.0
Interim total 1.4		23%		0.0		0.0		0.0		0.0		0.0
1.5 Learning and innovation												
1.5.1 Contractor's contribution to knowle and at GIZ	dge management at the partner	0%		0.0		0.0		0.0		0.0		0.0
1.5.2 Presentation and explanation of th contractor to promote scaling-up e		0%		0.0		0.0		0.0		0.0		0.0
Interim total 1.5		0%		0.0		0.0		0.0		0.0		0.0
1.6 Project management of the cont	ractor											



Org. unit	1300				Project title					Date	10.08.202	2
Officer responsible for the commission Ronny Bechmann				Support towards Industrialisation and Productive					PN	2017.2034.1-010		
Assessor	Dr Jan Peter Böttcher				Sectors (SIPS) Programme in the SADC region ANNEX 2					Contract no.	Contract	no. 83416816
Version	Individual assessment		ANNEA 2						Bid	der 1 to 5 of 5		
		Enter	Enter bidder 1		Enter bidder 2		bidder 3	Enter	bidder 4	Enter bidder 5		
· · · · · · · · · · · · · · · · · · ·	1)	(2)	(3)	(4)	(3)	(4)	(3)	(4)	(3)	(4)	(3)	(4)
Crite	erion	Weighting	Points	Assessment	Points	Assessment	Points	Assessment	Points	Assessment	Points	Assessment
		in %	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)
		0%		0.0		0.0		0.0		0.0		0.0
1.6.2 Personnel assignment plan (who, we explanation and specification of explanation and specification and specificatio	vhen, what work steps) incl. pert months	0%		0.0		0.0		0.0		0.0		0.0



Org. unit	1300				Project tit	е				Date	10.08.202	2
Officer responsible for the commission	Ronny Bechmann				Support f	owards Indus	strialisatio	n and Produc	tive	PN 2017.		4.1-010
Assessor	Dr Jan Peter Böttcher		Sectors (SIPS) Programme in the SADC region						n	Contract no	Contract	no. 83416816
					ANNEX 2				Contract no.			
Version	Individual assessment										Bidder 1 to 5 of 5	
			Enter	bidder 1	Enter	r bidder 2	Enter	bidder 3	Ente	r bidder 4	Enter	bidder 5
((1)	(2)	(3)	(4)	(3)	(4)	(3)	(4)	(3)	(4)	(3)	(4)
	erion	Weighting	Points	Assessment	Points	Assessment	Points	Assessment	Points	Assessment	Points	Assessment
		in %	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)		(max.10)		(max.10)	
Contractor's backstopping strategy	(incl. CVs of the technical and		(· · · ·		, , , , , , , , , , , , , , , , , , ,	
1.6.3 administrative backstopper)		0%		0.0		0.0		0.0		0.0		0.0
Interim total 1.6		0%		0.0		0.0		0.0		0.0		0.0
1.7 Further requirements		2%		0.0		0.0		0.0		0.0		0.0
Total 1		100%		0.0		0.0		0.0		0.0		0.0
2 Assessment of proposed	staff											
2.1 Team leader (in accordance with	n ToR provisions/criteria)											
2.1.1 - Qualifications		0%		0.0		0.0		0.0		0.0		0.0
2.1.2 - Language		0%		0.0		0.0		0.0		0.0		0.0
2.1.3 - General professional experience		0%		0.0		0.0		0.0		0.0		0.0
2.1.4 - Specific professional experience		0%		0.0		0.0		0.0		0.0		0.0
2.1.5 - Leadership/management experie	nce	0%		0.0		0.0		0.0		0.0		0.0
2.1.6 - Regional experience		0%		0.0		0.0		0.0		0.0		0.0
2.1.7 - Development cooperation experie	ence	0%		0.0		0.0		0.0		0.0		0.0
2.1.8 - Other		0%		0.0		0.0		0.0		0.0		0.0
Interim total 2.1		0%		0.0		0.0		0.0		0.0		0.0
2.2 Expert 1 (in accordance with Tol	R provisions/criteria)											
2.2.1 - Qualifications		0%		0.0		0.0		0.0		0.0		0.0
2.2.2 - Language		0%		0.0		0.0		0.0		0.0		0.0
2.2.3 - General professional experience		0%		0.0		0.0		0.0		0.0		0.0
2.2.4 - Specific professional experience		0%		0.0		0.0		0.0		0.0		0.0
2.2.5 - Leadership/management experie	nce	0%		0.0		0.0		0.0		0.0		0.0
2.2.6 - Regional experience		0%		0.0		0.0		0.0		0.0		0.0
2.2.7 - Development cooperation experie	ence	0%		0.0		0.0		0.0		0.0		0.0
2.2.8 - Other Interim total 2.2		0%		0.0		0.0		0.0		0.0		0.0
2.3 Expert 2 (in accordance with Tol		0%		0.0		0.0		0.0		0.0		0.0
· · ·	r provisions/criteria)	00/				0.0						
2.3.1 - Qualifications 2.3.2 - Language		0% 0%		0.0		0.0		0.0		0.0		0.0
2.3.2 - Language 2.3.3 - General professional experience		0%		0.0		0.0		0.0		0.0		0.0
2.3.4 - Specific professional experience		0%		0.0		0.0		0.0		0.0		0.0
2.3.5 - Leadership/management experie	200	0%		0.0		0.0		0.0		0.0		0.0



Org. unit	1300				Project titl	e				Date	10.08.202	2	
Officer responsible for the commission	ficer responsible for the commission Ronny Bechmann					Support towards Industrialisation and Productive					2017.203	4.1-010	
Assessor	Dr Jan Peter Böttcher				Sectors (SIPS) Prograi	nme in the	SADC regio	Contract no	Contract no. 834168			
					ANNEX 2					Contract no.	Contract no. 03410010		
Version	Individual assessment		1								Bid	der 1 to 5 of 5	
			Enter	bidder 1	Enter	bidder 2	Enter	bidder 3	Ente	r bidder 4	Enter	bidder 5	
	(1)	(2)	(3)	(4)	(3)	(4)	(3)	(4)	(3)	(4)	(3)	(4)	
	terion	Weighting	Points	Assessment	Points	Assessment	• • •	Assessment	Points	Assessment	Points	Assessment	
		in %	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)		(max.10)	(2)x(3)	
2.3.6 - Regional experience		0%	(0.0	(0.0	<u>`</u>	0.0	· · · /	0.0	· · · · · · · · · · · · · · · · · · ·	0.0	
2.3.7 - Development cooperation experi	ence	0%		0.0		0.0		0.0		0.0		0.0	
2.3.8 - Other		0%		0.0		0.0		0.0		0.0		0.0	
Interim total 2.3		0%		0.0		0.0		0.0		0.0		0.0	
2.4 Expert 3 (in accordance with To	R provisions/criteria)												
2.4.1 - Qualifications		0%		0.0		0.0		0.0		0.0		0.0	
2.4.2 - Language		0%		0.0		0.0		0.0		0.0		0.0	
2.4.3 - General professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.4.4 - Specific professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.4.5 - Leadership/management experie	ence	0%		0.0		0.0		0.0		0.0		0.0	
2.4.6 - Regional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.4.7 - Development cooperation experi	ence	0%		0.0		0.0		0.0		0.0		0.0	
2.4.8 - Other		0%		0.0		0.0		0.0		0.0		0.0	
Interim total 2.4		0%		0.0		0.0		0.0		0.0		0.0	
2.5 Expert 4 (in accordance with To	R provisions/criteria)												
2.5.1 - Qualifications		0%		0.0		0.0		0.0		0.0		0.0	
2.5.2 - Language		0%		0.0		0.0		0.0		0.0		0.0	
2.5.3 - General professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.5.4 - Specific professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.5.5 - Leadership/management experie	ence	0%		0.0		0.0		0.0		0.0		0.0	
2.5.6 - Regional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.5.7 - Development cooperation experi	ence	0%		0.0		0.0		0.0		0.0		0.0	
2.5.8 - Other		0%		0.0		0.0		0.0		0.0		0.0	
Interim total 2.5		0%		0.0		0.0		0.0		0.0		0.0	
2.6 Short-term expert pool 1 (in acc	ordance with ToR												
2.6.1 - Qualifications		0%		0.0		0.0		0.0		0.0		0.0	
2.6.2 - Language		0%		0.0		0.0		0.0		0.0		0.0	
2.6.3 - General professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.6.4 - Specific professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.6.5 - Regional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.6.6 - Development cooperation experi	ence	0%		0.0		0.0		0.0		0.0		0.0	
2.6.7 - Other		0%		0.0		0.0		0.0		0.0		0.0	
Interim total 2.6		0%		0.0		0.0		0.0		0.0		0.0	



Org. unit	1300				Project tit	e				Date	10.08.202	22	
					Support towards Industrialisation and Product Sectors (SIPS) Programme in the SADC region ANNEX 2							2017.2034.1-010 Contract no. 83416816	
Version	Individual assessment										Bid	lder 1 to 5 of 5	
			Enter	bidder 1	Enter	r bidder 2	Ente	bidder 3	Ente	r bidder 4	Enter	r bidder 5	
(1) Criter	ion	(2) Weighting in %	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	
2.7 Short-term expert pool 2 (in accor	dance with ToR	00/											
2.7.1 - Qualifications 2.7.2 - Language		0% 0%		0.0		0.0		0.0		0.0		0.0	
2.7.3 - General professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.7.4 - Specific professional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.7.5 - Regional experience		0%		0.0		0.0		0.0		0.0		0.0	
2.7.6 - Development cooperation experien	се	0%		0.0		0.0		0.0		0.0		0.0	
2.7.7 - Other		0%		0.0		0.0		0.0		0.0		0.0	
Interim total 2.7		0%		0.0		0.0		0.0		0.0		0.0	
2.8 Assessment of proposed personn (provided permissible under ToRs													
2.8.1 to perform the tasks specified in the assignment plan		0%		0.0		0.0		0.0		0.0		0.0	
Qualifications and sufficient assignm 2.8.2 (professional experience and other s process theme 1		0%		0.0		0.0		0.0		0.0		0.0	
2.8.3 Qualifications and sufficient assignm professional experience and other s process theme 2		0%		0.0		0.0		0.0		0.0		0.0	
Interim total 2.8		0%		0.0		0.0		0.0		0.0		0.0	
Total 2		0%		0.0		0.0		0.0		0.0		0.0	
	Overall total 1 + 2	100%		0.0		0.0		0.0		0.0		0.0	
	Assessment in %			0.0		0.0		0.0		0.0		0.0	
	Ranking			1.0		1.0		1.0		1.0		1.0	

I hereby declare that I completed this assessment independently, to the best of my knowledge and in good faith. I will treat the information confidentially and will not pass on any details of the ongoing assessment procedure.

Giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Org. unit	1300				Project title	е				Date	10.08.202	2
Officer responsible for the commission	Ronny Bechmann Dr Jan Peter Böttcher				Support towards Industrialisation and Productive					PN	2017.2034.1-010	
Assessor					•	· · ·	e SADC region	ו	Contract no.	Contract	no. 83416816	
Version	Individual assessment				ANNEX 2						Bidder 1 to 5 of 5	
		Enter	bidder 1	Enter	bidder 2	Enter	bidder 3	Enter	bidder 4	Enter	bidder 5	
(1) Criterion		(2) Weighting	(3) Points	(4) Assessment	(3) Points	(4) Assessment	(3) Points	(4) Assessment	(3) Points	(4) Assessment	(3) Points	(4) Assessment
		in %	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)	(max.10)	(2)x(3)

Date, full first and last name, function, OU