

SADC SECRETARIAT RESPONSES TO REQUESTS FOR CLARIFICATIONS

REQUEST FOR SERVICES TITLE: TECHNICAL ASSISTANCE FOR SUPPORT TO IMPROVING THE INVESTMENT AND BUSINESS ENVIRONMENT IN THE SOUTHERN AFRICAN DEVELOPMENT COMMUNITY REGION

Reference Number: SADC/3/5/1/11

DATE OF ISSUE OF RESPONSES: 21 NOVEMBER 2019

Question N ^o	Question	SADC Secretariat Response
N ^o 1	<p>We would like to submit the following requests for clarification related to the tender of the contract “Technical Assistance for Support to Improving the Investment and Business Environment in the Southern African Development Community Region” (Contract Number: SADC/3/5/1/11).</p> <p>In the Procurement Documents Section III. Qualification Criteria and Requirements the following criterion for applicants is specified under 2. Qualification Requirements, subject 2.1. “Experience in implementing similar contracts”:</p> <p>Requirement b) “At least 50% of the Applicants activity should be in the following area of specialization “in the field of investment policy harmonization, or financial market development and integration, or financial inclusion”. This criterion could be understood in a way that a majority of companies who have a high experience and turnover in investment policy harmonization, financial market development and integration or financial inclusion projects but also implement consultancy in other technical domains could be excluded from the tender. Against this background, we would like to pose the following specific questions:</p> <p>i) Does this requirement refer to each of the submitted references or</p>	<p>i) It refers to the total of the activities of the applicant company or of the consortia/joint venture;</p> <p>ii) Yes, it is possible</p>

	<p>to the total activities of the applicant company?</p> <p>ii) If the requirement refers to the total activities of the applicant, given the variety of thematic fields that many consulting firms usually work on through different departments, is it possible to indicate the area of specialization in percentage of turnover of the respective technical Department submitting the prequalification application?</p>	
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End of Responses

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