



## REQUEST FOR QUOTATIONS (RFQ)

REFERENCE NUMBER: SADC/ICT/RPTC/1

REQUEST FOR QUOTATIONS TITLE:  
SOFTWARE LICENSES

NUMBER OF LOTS: 3

Dear Sir/Madam

RE: REQUEST FOR QUOTATIONS FOR CISCO SMART NET AND SOFTWARE LICENSES TO SADC RPTC (One year renewal)

1. We kindly request you to submit your quotation for "Cisco Smart Net and Software Licenses to SADC RPTC office" as detailed in **Annex 1** of this RFQ.

**LOT 1: Cisco Smart Net, FortiGate Licenses and Kaspersky Antivirus Licenses from authorised sellers. SUPPLIERS MUST QUOTE FOR ALL ITEMS.**

### LOT 1

#### Cisco Smart Net

| Item | Part Code         | Description   | Qty |
|------|-------------------|---|-----|
| 1    | CON-SNT-C14351K9  | SNTC-8X5XNBD C1 ISR 4351 (3GE,3NIM,2SM,4G FLASH)      | 1   |
| 2    | CON-SNT-CT2515    | SNTC-8X5XNBD 2504 Wireless LAN Controller with 15 AP  | 1   |
| 3    | CON-SNT-C1S36548  | SNTC-8X5XNBD Cisco One Catalyst 3650 48               | 1   |
| 4    | CON-SNT-WSC604DL  | SNTC-8X5XNBD Catalyst 2960-X 24 G                     | 5   |
| 5    | CON-SNT-ARAPIEK9  | SNTC-8X5XNBD 802.11ac W2 AP w/CA;                     | 14  |
| 6    | CON-SNT-CP8851K9  | SNTC-8X5XNBD Cisco UC Phone 8851                      | 50  |
| 7    | CON-SNT-CPBEKEM   | SNTC-8X5XNBD Cisco IP Phone 8800 Key Expansion Module | 2   |
| 8    | CON-ECMU-C1A4350S | SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4351   | 1   |
| 9    | CON-ECMU-C1FC3652 | SWSS UPGRADES C1 FND Perpetual-Catalyst               | 1   |
| 10   | CON-ECMU-LIT4BASE | SWSS UPGRADES Base Software Licenses                  | 1   |

### LOT 2

#### FortiGate License

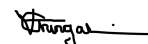
|    |                       |   |   |
|----|-----------------------|---|---|
| 11 | FC-10-00208-950-02-12 | FortiGate-201E 1 Year Unified (UTM) Protection (24x7 FortiCare plus Application Control, IPS, AV, Web Filtering and Antispam, FortiSandbox Cloud) | 1 |
|----|-----------------------|---|---|

## LOT 3

### Antivirus License

|    |             |  |    |
|----|-------------|--|----|
| 12 | KL4742QA*FS | ONE YEAR KASPERSKY ENDPOINT SECURITY CLOUD | 40 |
|----|-------------|--|----|

2. You can **only send one quotation per lot and bidders must quote for all items in a lot however, bidders may bid for one or more lots and the total price should be expressed per lot.**
3. Your quotation, in the required format (See Annex 2 to this RFQ), **must** be submitted by email address to: [rptctenders@sadc.int](mailto:rptctenders@sadc.int)
  - i. The deadline for submission of your quotation to the email address as indicated in Paragraph 3 is **09<sup>th</sup> March 2021 10:00AM. Bids received after 10.00AM will not be considered.**
  - ii. **DOCUMENTS TO BE ATTACHED:** Company Profile, Valid Tax Clearance Certificate, Banking Details, Valid Trading Licence and Certificate of Incorporation.
4. Your quotation should be submitted as per the following instructions and in accordance with the Terms and Conditions of the Standard Purchase Order for SADC which is available on request.
  - (i) **PRICES:** The prices should be quoted in USD, including all duties attached to the provision of goods and related *services* (such as VAT, customs duties, etc).
  - (ii) **EVALUATION AND AWARD OF PURCHASE ORDER:** Quotations determined to be administrative (see Paragraph 2,3,4,5 and 6) and technically compliant to the requirements will be evaluated by comparison of their prices per item (defined as above). The award will be made to the bidder offering an administratively and technically compliant quotation at the lowest total price.
  - (iii) **VALIDITY OF THE OFFER:** Your quotation should be valid for a period of 90 days from the date of deadline for submission of quotation indicated in Paragraph 4 above



5. The goods and related *services* are expected to be delivered to the RPTC SADC within 14 *days* from the signature of the Purchase Order
6. Additional information and clarifications can be requested **in writing**, no later than 3 working days prior to deadline indicated in the paragraph 4 above, from:

Procuring entity: *SADC RPTC*

Contact person: *Mr Kudkwashe Mwale*

E-mail To: [kmwale@sadc.int](mailto:kmwale@sadc.int);

Cc : [clungu@sadc.int](mailto:clungu@sadc.int); [fhassanally@sadc.int](mailto:fhassanally@sadc.int); [ichuzi@sadc.int](mailto:ichuzi@sadc.int);

## **ANNEXES:**

**ANNEX 1: Technical Specifications**

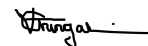
**ANNEX 2: Quotation Format**

**Sincerely,**

**Name:** Kudkwashe Mwale

**Title:** Procurement Officer

**Date:** 16<sup>th</sup> February 2021



## ANNEX 1.

### A. TECHNICAL SPECIFICATIONS

#### **Minimum Requirements:**

#### **1. Cisco Smart Net, FortiGate and Antivirus Licenses**

#### **LOT 1**

#### **Cisco Smart Net**

| Item | Part Code        | Serial Number  | Minimum Specifications                               | Qty |
|------|------------------|--|--|-----|
| 1    | CON-SNT-C14351K9 | FDO2206A2CW  | SNTC-8X5XNBD C1 ISR 4351 (3GE,3NIM,2SM,4G FLASH)     | 1   |
| 2    | CON-SNT-CT2515   | PSZ22081M35  | SNTC-8X5XNBD 2504 Wireless LAN Controller with 15 AP | 1   |
| 3    | CON-SNT-C1S36548 | FDO2205Q15Z  | SNTC-8X5XNBD Cisco One Catalyst 3650 48              | 1   |
| 4    | CON-SNT-WSC604DL | FCW2152B31G<br>FCW2152B30T<br>FCW2152B377<br>FCW2152B374<br>FCW2152B31Y  | SNTC-8X5XNBD Catalyst 2960-X 24 G                    | 5   |
| 5    | CON-SNT-ARAPIEK9 | FDW2202B3D0<br>FDW2202B3C0<br>FDW2202D2M4<br>FDW2202D32F<br>FDW2202B3CC<br>FDW2202B3C4<br>FDW2202D32J<br>FDW2202D33D<br>FDW2202D32E<br>FDW2202D32M<br>FDW2202D32P<br>FDW2202B3DB<br>FDW2202B3C3<br>FDW2202D32G | SNTC-8X5XNBD 802.11ac W2 AP w/CA;                    | 14  |
| 6    | CON-SNT-CP8851K9 | FCH2144D6KW<br>FCH2144DD4K<br>FCH2144DDKB<br>FCH2144DCXN<br>FCH2144DCT7<br>FCH2144DCU9   | SNTC-8X5XNBD Cisco UC Phone 8851                     | 50  |

|   |                 |  |   |   |
|---|-----------------|--|---|---|
|   |                 | FCH2144DD9L<br>FCH2144DDSK<br>FCH2144DCXX<br>FCH2144DD45<br>FCH2144DD33<br>FCH2144DD0W<br>FCH2144D6RL<br>FCH2144DDN5<br>FCH2144DDL6<br>FCH2144DD6B<br>FCH2144DCXA<br>FCH2144DD7Y<br>FCH2144DE4L<br>FCH2144DDWJ<br>FCH2144DDND<br>FCH2144DE0Z<br>FCH2144DD01<br>FCH2144D6VL<br>FCH2144DCY4<br>FCH2144DD86<br>FCH2144DD9Q<br>FCH2144DD78<br>FCH2144DDW7<br>FCH2144DD97<br>FCH2144DCUZ<br>FCH2144DDKU<br>FCH2144DDN4<br>FCH2144D6N6<br>FCH2144DD9H<br>FCH2144DD77<br>FCH2144DCUP<br>FCH2144D6PD<br>FCH2144D6P4<br>FCH2144DDT8<br>FCH2144DCWJ<br>FCH2144D6NY<br>FCH2144D6MR<br>FCH2144D6H5<br>FCH2144DCV0<br>FCH2144DDXG<br>FCH2144DE0S<br>FCH2144DD1N<br>FCH2144DDKD<br>FCH2144DCZB |   |   |
| 7 | CON-SNT-CPBEKEM | FCH220424M1  | SNTC-8X5XNBD Cisco IP Phone 8800 Key Expansion Module | 2 |

|    |                   |             |   |   |
|----|-------------------|-------------|---|---|
|    |                   | FCH220424KN |   |   |
| 8  | CON-ECMU-C1A4350S |             | SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4351 | 1 |
| 9  | CON-ECMU-C1FC3652 |             | SWSS UPGRADES C1 FND Perpetual-Catalyst             | 1 |
| 10 | CON-ECMU-LIT4BASE |             | SWSS UPGRADES Base Software Licenses                | 1 |

## LOT 2

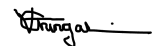
### FortiGate License

|    |                       |   |   |
|----|-----------------------|---|---|
| 11 | FC-10-00208-950-02-12 | FortiGate-201E 1 Year Unified (UTM) Protection (24x7 FortiCare plus Application Control, IPS, AV, Web Filtering and Antispam, FortiSandbox Cloud)<br><b>S/N: FG201E4Q17903994</b> | 1 |
|----|-----------------------|---|---|

## LOT 3

### Antivirus Licenses

|    |             |  |    |
|----|-------------|--|----|
| 12 | KL4742QA*FS | ONE YEAR KASPERSKY ENDPOINT SECURITY CLOUD | 40 |
|----|-------------|--|----|



## ANNEX 2. QUOTATION FORMAT

| Item N° | Description  | Qty | Your description and/or any deviations from Technical Specs. | Unit Price (USD) | Total price (USD) |
|---------|--|-----|--|------------------|-------------------|
| 1.      | <b><u>LOT No: 1</u></b><br><b>Cisco Smart Net</b>        |     |  |                  |                   |
|         | 1. SNTC-8X5XNBD C1 ISR 4351 (3GE,3NIM,2SM,4G FLASH)      | 1   |  |                  |                   |
|         | 2. SNTC-8X5XNBD 2504 Wireless LAN Controller with 15 AP  | 1   |  |                  |                   |
|         | 3. SNTC-8X5XNBD Cisco One Catalyst 3650 48               | 1   |  |                  |                   |
|         | 4. SNTC-8X5XNBD Catalyst 2960-X 24 G                     | 5   |  |                  |                   |
|         | 5. SNTC-8X5XNBD 802.11ac W2 AP w/CA                      | 14  |  |                  |                   |
|         | 6. SNTC-8X5XNBD Cisco UC Phone 8851                      | 50  |  |                  |                   |
|         | 7. SNTC-8X5XNBD Cisco IP Phone 8800 Key Expansion Module | 2   |  |                  |                   |
|         | 8. SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4351   | 1   |  |                  |                   |
|         | 9. SWSS UPGRADES C1 FND Perpetual-Catalyst               | 1   |  |                  |                   |

| Item N° | Description                                  | Qty | Your description and/or any deviations from Technical Specs. | Unit Price (USD) | Total price (USD) |
|---------|--|-----|--|------------------|-------------------|
| 2.      | 10. SWSS UPGRADES Base Software Licenses     | 1   |  |                  |                   |
|         | <u>LOT:2</u>                                 |     |  |                  |                   |
|         | 1. Fortigate License (FC-10-00208-950-02-12) | 1   |  |                  |                   |
| 3.      | <u>LOT: 3</u>                                |     |  |                  |                   |
|         | 1. Antivirus Licenses                        | 40  |  |                  |                   |
|         |  |     |  |                  |                   |
|         |  |     |  | TOTAL (VAT Incl) |                   |

**Once corrections or adjustments have been applied, the Financial Proposal shall be adjusted with the Regional Preference.**

The Procuring Entity shall grant a margin of preference in the evaluation of bids from companies from the SADC region when compared to bids from elsewhere.

The margin of Preference shall be calculated as a Maximum fifteen percent (15%) discount to the evaluated total price.

In case of a Consortium, the quality for the regional and the companies providing at least 50% of the goods offered must be from the Region.

**The final Selection for the provision of based on the lowest quoted price per lot. This selection will be from those who would have passed the Technical Stage.**