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Your reference

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Date 31.08.2021

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Management Board

Tanja Gönner (Chair)

Ingrid-Gabriela Hoven

Thorsten Schäfer-Gümbel

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| --- | --- |
| **Reference number:** | 83390067 |
| **Processing no.:** | 2017.2034.1-050.00 |
| **Project name:** | Cooperation for the Enhancement of SADC Regional Economic Integration |
| **Project title:**  **Tender title:** | Industrialization and Women Economic Empowerment (IWEE)  Preparation of an idea contest to support women economic empowerment in the SADC region |
| **Country:** | Botswana |
|  |  |

Dear Sir/Madam,

The German International Cooperation (GIZ) supports the Gender Unit (GU), Industrial Development and Trade Directorate (IDT) and Directorate of Finance, Investment and Customs (FIC) of the Southern African Development Community (SADC) in the implementation of SADC strategies and programmes for industrialisation and women economic empowerment through the SADC/GIZ Project “Industrialization and Women Economic Empowerment” (IWEE).

IWEE aims to increase women owned businesses’ and female entrepreneurs’ participation in value addition for selected sectors/regional value chains (RVCs) of the SADC Industrialization Strategy and Roadmap (SISR).The consultant will be responsible for the design of an idea contest, including tasks such as conceptual groundwork and preparation of the contest, the development of a “roadmap” outlining the necessary processes and steps, the development of application packages and a marketing strategy, as well as recommending criteria of eligibility, selection criteria and an assessment grid.

Therefore, ***Individual*** ***consultants*** are invited to bid for the assignment on “Preparation of an idea contest to support women economic empowerment in the SADC region*”*. The selected consultant will enter a contract with GIZ.

For more detailed information please refer to the attached Terms of Reference should you be interested in participating in the tender.

**Submission deadline**

Should you be interested in implementing the tasks according the Terms of Reference (Annex 1), please submit your bids no later than **Wednesday** **15th September 2021, 1500hrs / 3p.m** to [**BW\_Quotation@giz.de**](mailto:BW_Quotation@giz.de)**.**  Please note that tender bids not received at the stipulated time, date **will not** be accepted.

**Technical offer**

The technical proposal, drawn up in **English** language, follows the following format (max. 5 pages excl. CVs):

1. consider the tasks to be performed with reference to the objectives of the services put out to tender. Following this, the consultant presents and justifies the **approach** intended to provide the services.
2. The bidder is required to **indicate the stakeholders** relevant for the services and describe the **cooperation** with them.
3. The bidder is required to describe **key** **processes** including work steps, milestones, timelines and present a schedule that describes how the services are to be provided.
4. The bidder is required to describe how the contributions of stakeholders shall be **integrated** into the services**.**

**Price offer**

The price offer must be submitted in accordance with the attached format for the price offer (Annex 3) and General Terms and Conditions of contract (Annex 4). Personnel costs should be shown per expert assigned for the measure. Travel costs and all other costs must be shown separately. All communication related costs, stationery and printing costs for reports must be included in the calculation. **Please submit your offer in the currency of your country**; during the financial evaluation the amounts will be converted using the exchange rate of the day from the converter Infor Euro: <http://ec.europa.eu/budget/contracts_grants/info_contracts/inforeuro/inforeuro_en.cfm>

**Alternative offers**

No alternative offers are permitted.

**Labelling of offer**

Your bid, comprising the **technical offer** and the **price offer**, must be clearly marked as such with the contract number and submitted separately.

The financial offer form **(Annex 3)** to be completed for the price offer with the with the bidder’s name and the currency used

**Price offer for:**

**Preparation of an idea contest to support women economic empowerment in the SADC region**

**Reference number: 83390067  
– to be opened by GIZ procurement unit –**

**Technical offer for:**

**Preparation of an idea contest to support women economic empowerment in the SADC region**

**Reference number: 83390067  
– to be opened by GIZ evaluation team –**

**Procedural questions**

Please address any commercial, technical and procedural questions at an early stage. Questions will be answered if they are received at the latest five working days before the closing of the tender. Questions must be raised *in writing, by email* to: [**dimpho.keitseng@giz.de**](mailto:dimpho.keitseng@giz.de)

Non-compliance may result in your bid not being considered.

**Evaluation of Offer**

After the final technical evaluation, only the price offers of bids with 500 points and above will be opened and evaluated. Technical offers below 500 points will be considered as technically not acceptable. The weightings are as below for Technical (T) and Financial (F);

T: 70%, the price offer and F: 30%. The following formula will be used:

The contract will be awarded to the bidder with the highest score (Technical plus Financial weighing), and in case of achieving the same score, a priority is given to the bidder who submitted the bid earlier. Contractual negotiations are generally commenced with the bidder achieving the highest score. Should these negotiations not be successful, the second highest scorer on the list shall be invited to commence negotiations.

**Date of decision to award contract**

For procedural reasons, no information on the status of the evaluation will be given pending the decision on contract award. We would therefore ask you to refrain from making enquiries about this. Only the winning bidder will be informed.

**Acceptance period and Commencement of work**

Please note that you are bound by your bid for 90 days.

GIZ reserves the right to accept, reject and/or cancel any or part of the bid.

GIZ also reserves the right to cancel the bid entirely.

Yours truly,

**Annexes**

1. Terms of Reference
2. Technical Grid
3. Budget allocation form (for price offer)
4. GIZ General Terms and Conditions of contract