



SADC SECRETARIAT RESPONSES 2ND INFORMATION SESSION

REFERENCE NUMBER: SADC/3/5/2/197

CONTRACT TITLE: SUPPORT TO INDUSTRIALISATION AND PRODUCTIVE SECTORS (SIPS)

DATE OF ISSUE OF RESPONSES: 6th December 2021

	Key issues	Response
1	The Call sounds like it is targeting not-for-profit entities. Where would a business entity which is typically profit-driven fit in in this call for proposal?	Yes, profit making legal entities are eligible in this call provided they comply with paragraph 2.2.1. of the Guidelines for Applicants, i.e. <i>be established in one or more than one SADC Member State and/or be established in a) and ACP State b) a Member State of the European Union etc.</i>
2	Is this presentation on the SADC website for us to look at more critically	Yes, the presentation is available under SADC PowerPoint info session 23 Nov. https://www.sadc.int/opportunities/procurement/open-procurement-opportunities/request-applications-sips/
3	Where can the concept note and full application forms be downloaded from?	The template for the concept note is included in the Annex A, Grant Application Form, and it is divided in three sections, summary of the action, description of the action and relevance of the action. Annex A can be downloaded under Final SIPS relaunch in word format.

		https://www.sadc.int/opportunities/procurement/open-procurement-opportunities/request-applications-sips/
4	<p>Please clarify this: “<i>Any grant requested under this call for proposals must fall between the following minimum and maximum percentages of total eligible costs of the action</i>”:</p> <p>Minimum percentage: 80 % of the total eligible costs of the action.</p> <p>Maximum percentage: 90 % of the total eligible costs of the action (see also section 2.1.5).</p>	<p>According to paragraph 1.3 of the Guidelines for Applicants, the maximum amount of the activity proposed for the grant must be between USD 400.000 and USD 600.000. Of that amount, the request for funding must be between 80% and 90% of that amount.</p> <p>E.g., if the application would like to request for funding amounting to a value of USD 400.000 from SADC Secretariat.</p> <p>a), if the applicant wants to request from SADC USD 400,000 to represent 80% of the funding requested, the applicant will have to put in 20 % of the requested amount.</p> <p>80 percent requested – USD 400,000.00</p> <p>20 percent from applicant - USD80,000.00.</p> <p>The total Budget for the action will be USD480,000 (USD400,000 will come from SADC Secretariat at 80% of the cost and USD 80,000.00 will come from the applicant representing 20% of the Total cost.</p> <p>b) if the applicant wants to request from SADC USD 400,000 to represent 90% of the funding requested, the applicant will have to put in 10 % of the requested amount.</p> <p>90 percent requested – USD 400,000.00</p> <p>10 percent from applicant - USD40,000.00.</p> <p>The total Budget for the action will be USD440,000 (USD400,000 will come from SADC Secretariat at 90% of the cost and USD 40,000.00 will come from the applicant representing 20% of the Total cost.</p>
5	On South Africa, are activities allowed in South Africa to use	The activities financed by the grants must take place in any of the Member States (at least two) except for

	infrastructure (equipment's) as long as they do not benefit South Africa	<p>South Africa. Activities are eligible to use infrastructure in South Africa as long as the final beneficiaries are in the SADC Member States except South Africa.</p> <p>South African legal entities (profit or non profit) may apply for the grant or participate as affiliates but the actions must take place in at least two of the remaining Member States.</p>
6	Does it mean that the action cannot be implemented in one member country only?	The activities must be carried out in at least two Member States.
7	Will the contribution be in cash or in kind? Can we include skills provision as a contribution?	In kind contributions such as skills provisions are not considered as co-financing. Only monetary contributions will be considered as co-financing.
8	Kindly elaborate more on the leather value chain and associated parameters. Clarify if fish & exotic leather proposals allowable in this call or its only livestock?	Proposals involving exotic leather and fish leather are eligible.
9	Post grantee, after 1 year is it possible for a company which was not for profits, to start making profits out of the grant?	The activity financed by the grant must be non-profitable for the beneficiary for the period of implementation of the action.
10	Is it allowable for grant funds be used to buy equipment or gadgets that will benefit the beneficiaries?	Yes, grant funds can be used to buy equipment or gadgets that will benefit the beneficiaries. This must be clearly demonstrated in the application and the budget.
11	Explain more on activities that cannot be implemented in 2 or 3 member states countries.	<p>According to paragraph 2.1.4. "<i>actions must take place in at least two Member States of SADC region, except South Africa</i>". This does not mean that all the actions in a proposal need to take place in at least two Member States some actions may take place in one Member State and other actions in another Member States.</p> <p>The following types of action are ineligible:</p>

		<input type="checkbox"/> actions concerned only or mainly with individual sponsorships for participation in workshops, seminars, conferences and congresses; <input type="checkbox"/> actions concerned only or mainly with individual scholarships for studies or training courses;
12	<p>There is fish leather and in Kenya around Kisumu there is a big fish leather processing plant that involves women as well</p> <p>there is fish leather and in Kenya around Kisumu there is a big fish leather processing plant that involves women as well</p>	Yes, fish leather is within the objectives of the present call for proposals and are therefore eligible.
13	Will you please share the contact details of participants from entities other than SADC and GIZ who may be open to collaborations across borders to meet the requirement of covering at least two countries?	<p>It is the role of the applicants to create networks with other potential beneficiaries to present joint applications.</p> <p>The SADC Secretariat does not recommend or promote specific entities to collaborate with.</p>
14	During the implementation are technical participants that will participate in the implementation in the SADC country which is not their home country are they going to be subject to work permits requirements in the other country?	Immigration laws of each Member States must be respected. SADC Secretariat will not provide special laissez passer or visa services to beneficiaries.
15	kindly provide link of where we can find findings of pharmaceutical value chain studies	<p>This will be downloaded soon in the same link as the rest of the information for this call for proposals.</p> <p>https://www.sadc.int/opportunities/procurement/open-procurement-opportunities/request-applications-sips/</p>

End of Responses

Southern African Development Community

CBD Plot 54385

Phone: (267) 395 1863 | Fax: (267) 397-2 848